Historic, Archive Document

Do not assume content reflects current scientific knowledge, policies, or practices.

aHD9000
.3
.04

OVERSEAS OFFICES
OF
U. S. MARKET DEVELOPMENT COOPERATORS
AND
TARGETED EXPORT ASSISTANCE PARTICIPANTS

JULY 1989

Foreign Agricultural Service
United States Department of Agriculture
Washington, D.C. 20250-1000

OVERSEAS OFFICES OF U.S. MARKET DEVELOPMENT COOPERATORS AND
TARGETED EXPORT ASSISTANCE (TEA) PARTICIPANTS (BY COMMODITY)
(July 1989)
(91 offices in 33 countries)

COTTON

Cotton Council International: 3/
- Hong Kong
- United Kingdom

*International Institute for Cotton: 4/
- Belgium

OILSEEDS AND PRODUCTS

American Soybean Association: 3/
- Austria
- Belgium
- China (People's Republic of)
- Germany (West)
- Japan
- Korea
- Mexico
- Singapore
- Spain
- Taiwan
- Venezuela

National Peanut Council of America: 3/
- Netherlands
- United Kingdom

HORTICULTURAL AND TROPICAL PRODUCTS

*Blue Diamond Growers: 2/
- Japan

*California Avocado Commission: 2/
- Belgium
- Japan
- Korea
- United Kingdom

*California Kiwifruit Commission: 2/
- Japan
- Taiwan

*California Cling Peach Advisory Board: 2/
- Hong Kong
- Japan
- Saudi Arabia
- Singapore
- Taiwan

*California Prune Board: 2/
- Japan
- United Kingdom

*California Raisin Advisory Board: 2/
- Belgium
- Japan
- Korea
- Malaysia
- New Zealand
- Saudi Arabia
- Singapore
- Taiwan
- United Kingdom

*California Table Grape Commission: 3/
- Hong Kong
- Japan
- Singapore
- Taiwan
- United Kingdom

*California Tree Fruit Agreement: 1/
- Hong Kong
- Japan
- Singapore
- Taiwan

*California Walnut Commission: 2/
- Australia
- Japan
- Taiwan
- United Kingdom

*Cherry Marketing Institute: 2/
- Japan

*Dole Fresh Fruit Company: 2/
- Japan

*Florida Department of Citrus: 2/
- Belgium
- Germany, West
- Hong Kong
- Japan
- Singapore
- Taiwan
- United Kingdom

*Mariani of California: 2/
- Germany (West)

*Northwest Cherry Growers: 2/
- Hong Kong
- Japan
- Taiwan
- United Kingdom

*Oregon-Washington-California Pear Bureau: 2/
- Hong Kong
- Saudi Arabia
- Singapore
- Taiwan
- United Kingdom

*Papaya Administrative Committee: 1/
- Japan

*Sunkist: 2/
- Belgium
- Hong Kong
- Japan
- Switzerland
- United Kingdom

*U.S. Potato Board: 3/
- Hong Kong
- Japan
- Singapore
- Taiwan

*Washington Apple Commission: 2/
- Hong Kong
- Malaysia
- Netherlands
- Philippines
- Saudi Arabia
- Singapore
- Taiwan
- Thailand
- United Kingdom

*Wine Institute: 3/
- Canada
- Germany (West)
- Hong Kong
- Japan
- Korea
- Singapore
- Taiwan
- United Kingdom

GRAIN AND FEED

Rice Council for Market Development: 3/
- Ivory Coast
- Switzerland

*USA Dry Pea and Lentil Council, Inc.: 3/
- India
- Japan
- United Kingdom

U.S. Feed Grains Council: 3/
- Algeria
- Austria
- China (People's Republic of)
- Egypt
- Hong Kong
- Japan
- Korea
- Mexico
- Nigeria
- Taiwan
- Turkey
- Venezuela

U.S. Wheat Associates, Inc.: 3/
- Chile
- China, People's Republic of
- Cote d'Ivoire
- Egypt
- Hong Kong
- India
- Korea
- Morocco
- Netherlands
- Panama
- Philippines
- Singapore
- Taiwan

*Offices opened independently from and in addition to FAS/Cooperator contractual agreements. FAS funds are not used in any way to support these offices.

1/ Participates in FAS Market Development program only.
2/ Participates in Targeted Export Assistance program only.
3/ Participates in both FAS Market Development and Targeted Export Assistance programs.
4/ A world organization for cotton research and promotion of which the United States is a member.

DAIRY, LIVESTOCK AND POULTRY

American Legend Cooperative: 2/
- Germany (West)
- Hong Kong
- Italy
- Japan
- Korea

Hudson Bay New York, Inc.: 2/
- Hong Kong
- Italy
- Japan
- Korea
- Netherlands

National Renderers Association, Inc.: 1/
- Korea
- Hong Kong
- United Kingdom

USA Poultry & Egg Export Council: 3/
- Germany (West)
- Hong Kong
- Japan
- Singapore

U.S. Meat Export Federation: 3/
- Germany (West)
- Hong Kong
- Japan
- Singapore
- Venezuela

FOREST PRODUCTS

American Hardwood Export Council: 3/
- Japan
- United Kingdom

American Plywood Association: 3/
- Belgium
- Dominican Republic
- Germany (West)
- Japan
- Spain
- United Kingdom

Southern Forest Products Association: 3/
- Dominican Republic
- United Kingdom

Western Wood Products Association: 1/
- Japan
- United Kingdom

HIGH VALUE PRODUCTS:

Eastern U.S. Agricultural and Food Export Council (EUSAFEC): 3/
- Belgium

*Offices opened independently from and in addition to FAS/Cooperator contractual agreements. FAS funds are not used in any way to support these offices.

1/ Participates in FAS Market Development program only.
2/ Participates in Targeted Export Assistance program only.
3/ Participates in both FAS Market Development and Targeted Export Assistance programs.

OVERSEAS OFFICES OF U.S. MARKET DEVELOPMENT COOPERATORS AND TEA PARTICIPANTS
(30 COOPERATORS/TEA PARTICIPANTS WITH 91 OFFICES IN 33 COUNTRIES)
(July 1989)

ALGERIA

U.S. FEED GRAINS COUNCIL
28 Rue Youcef Tayebi
El Biar, Algiers, Algeria
Jeff J. Brown, Regional Director for North Africa
Touhami Touhami, Country Director
Phone: (011-213-2) 780-135
(011-213-2) 786-461
Telex: 61461 USFGC DZ
FAX: (011-213-2) 601-863

Mailing Address:
Ambassade Des Etats-Unis
B.P. 549 (Alger-Gare)
16000 Alger, Algerie

AUSTRALIA

CALIFORNIA WALNUT COMMISSION
The Crystal Palace
Level 14, 222 Kingsway
South Melbourne 3205
Victoria, Australia
Christine McAlpine

AUSTRIA

AMERICAN SOYBEAN ASSOCIATION
Gatterburggasse 18/2/3A
A-1190 Vienna, Austria
Dr. Steven B. Nemeth, East European Director
Phone: (011-43-222) 36-82-18 or 36-82-19
Telex: 847-135132 AMSOYA
FAX: (011-43-222) 36 91 661

U.S. FEED GRAINS COUNCIL
Gatterburggasse 18/2/3A
A-1190 Vienna, Austria
Thomas Sleight, Regional Director, Eastern Europe/USSR
Phone: (011-43-222) 36-82-48
(011-43-222) 36-82-49
Telex: 135132 AMSOYA
FAX: (011-43-222) 36-91-661

BELGIUM

AMERICAN PLYWOOD ASSOCIATION
Grote Steenweg 624
2600 Berchem, Antwerp, Belgium
Robert Verhorst, Consultant
Phone: (011-32) 3-440-6838
FAX: (011-32) 3-440-0840

AMERICAN SOYBEAN ASSOCIATION
Centre International Rogier
Room 2501-2506, Boite 521
1210 Brussels, Belgium
Dennis Blankenship, West European Director
Phone: (011-32-2) 217-2075 or 217-9661
Telex: (846) 26128 AMSOYAB
FAX: (011-32-2) 217-1895

FLORIDA DEPARTMENT OF CITRUS
Avenue Louise, 416, Boite 16
1050 Brussels, Belgium
Frederick Van Der Monde, Director of Marketing
Phone: (02) 648-1927
Telex: 63576 SKEURB
FAX: (02) 649-1897

CALIFORNIA AVOCADO COMMISSION
CALIFORNIA RAISIN ADVISORY BOARD
SUNKIST (EUROPE) S.A.
Avenue Louise, 416, Boite 16
1050 Brussels, Belgium
Frederick Van Der Monde, Director of Marketing
Phone: (02) 648-2898
Telex: 63576 SKEURB
FAX: (02) 649-1897

EASTERN U.S. AGRICULTURAL AND FOOD EXPORT COUNCIL
Van Meterenkaaii, #4-Bus, #3 B-2000
Antwerpen, Belgium
Phone: (011-32-3) 220-0346
Telex: (846) 34153
FAX: (011-32-3) 234-0361

INTERNATIONAL INSTITUTE FOR COTTON
Rue du Commerce, 10
B-1040, Brussels, Belgium
Peter Pereira, Executive Director
Phone: (02) 513-83-10

CANADA

WINE INSTITUTE
1795 Boucherville Street
St. Bruno, Quebec J3V 4H5, Canada
Michael Leroux
Phone: (514) 653-8250
Telex: 961000
FAX: (514) 441-2810)

CHILE

U.S. WHEAT ASSOCIATES, INC.
La Concepcion 177
Oficina 32 B, Casilla 16616
Santiago 9, Chile
Alvaro de la Fuente, Vice President
Chad Freckmann, Assistant Regional Director
Rolando O. Guzman, Marketing Specialist
Phone: (011-56-2) 41037
Telex: 440073, USWCH CZ
FAX: (011-562) 41038

CHINA (PEOPLE'S REPUBLIC OF)

AMERICAN SOYBEAN ASSOCIATION
Citic International Building
25th Floor, Room 4
19 Jian Guo Men Wai Da Jie
Beijing 100004, China
Dr. Don Bushman, Director
Phone: (011-86-1) 512-7125
Telex: 716-22203 USCOPCN
FAX: (011-86-1) 500-4852

U.S. FEED GRAINS COUNCIL
Citic International Building
25th Floor, Room 2504A
19 Jian Guo Men Wai Da Jie
Beijing, China
Wuu Hao, Country Director
Phone: (011-86-1) 500-4852
(011-86-1) 500-2255, ext. 2540
Telex: 22203 USCOPCN
Cable: USFGC/Beijing
FAX: (011-86-1) 500-4852

U.S. WHEAT ASSOCIATES, INC.
Citic International Building
25th Floor, Room 5
19 Jian Guo Men Wai Da Jie
Beijing, China
Matt Weimar, Country Director
Phone: (011-86-1) 500-3606
(011-86-1) 500-2255 ext. 2550
Telex: 22203 USCOPCN
FAX: (011-86-1) 500-4852

COTE d'IVOIRE

RICE COUNCIL FOR MARKET DEVELOPMENT
Conseil Rizicole
06 B.P. 747
Abidjan 06, Ivory Coast
James Hershey, Regional Director - Africa
Phone: (011-225) 414098
Telex: 969-27120 USRICE CI
FAX: (011-225) 413623

U.S. WHEAT ASSOCIATES, INC.
Residence "Jeceda" Mezzanine
Cage-D
Alpha 2000
01 BP 1300 Abidjan 01
Cote d'Ivoire
Ed Wiese, Regional Director,
Sub-Sahara Africa
Phone: (011-225) 326654
FAX: (011-225) 326830

DOMINICAN REPUBLIC

AMERICAN PLYWOOD ASSOCIATION
SOUTHERN FOREST PRODUCTS ASSOCIATION
CONIFERA
P.O. Box 22410
Santo Domingo, Dominican Republic
Raul Samayoa, Dominican Republic
Phone: (809) 535-7416
FAX: (809) 535-7416

EGYPT

U.S. FEED GRAINS COUNCIL
8 Abdel Rahman El Rafai Street
Eight Floor, Flat 804
Monhandessein, Cairo, Egypt
Ossama El Soukkary, Country Director
Phone: (011-20-2) 349-5637
Telex: 22870 USFGCUN
FAX: (011-20-2) 360-7227

U.S. WHEAT ASSOCIATES, INC.
12, Midan El-Sheikh Youssef
Garden City, 6th Floor
Cairo Barclays Bank
Cairo, Egypt
Timothy Burleigh, Regional Director
Dick Prior, Assistant Regional Director
Hassan Abdel-Ghaffar, Marketing Specialist
Phone: (011-20-2) 355-4327
Telex: 93736, WHEAT UN
FAX: (011-20-2) 355-4328

GERMANY, WEST

AMERICAN LEGEND COOPERATIVE
Handelstrasse 10
6200 Wiesbaden
West Germany
Heidi Bier
Phone: (011-49-61) 21 524 569

AMERICAN PLYWOOD ASSOCIATION
Grosse Theaterstrasse 42
D-2000 Hamburg 36
West Germany
Herbert B. Oelmann, Consultant
Phone: (011-49) 40 353 047
Telex: 2163970 ATO
FAX: (011-49) 40 341 200

AMERICAN SOYBEAN ASSOCIATION
Pelzerstrasse 13
2000 Hamburg 1
West Germany
Dr. Karl W. Fangauf, North Europe Director
Phone: (011-49-40) 33-05-16 or 33-67-83
Telex: (841) 2163420 SOYAD
FAX: (011-49-40) 32-7122

FLORIDA DEPARTMENT OF CITRUS
Holzbruke 7
D-2000 Hamburg 11
West Germany
Mr. Dieter Preine
Phone: (040) 365 656
FAX: (040) 373 072

MARIANI OF CALIFORNIA
P.O. Box 1547
2110 Buchholz I.D.N.
West Germany
Joachim Alkewitz
Phone: (0-41-81) 5082
FAX: (0-41-81) 37531

USA POULTRY & EGG EXPORT COUNCIL
Grosse Theaterstrasse 42
D-2000 Hamburg 36
West Germany
Uwe Schmoock, Area Director
Phone: (040) 34-00-70
Telex: 2163970 ATO D
Cable: INAMPO
FAX: (49 4) 034-1200

U.S. MEAT EXPORT FEDERATION
Grosse Theaterstrasse 42
D-2000 Hamburg 36
West Germany
Willem Zerk, Director
Phone: (040) 35-26-13
Telex: (841) 216-3970 ATO D
FAX: (49 4) 034-1200

WINE INSTITUTE
Welheimer Strasse 7
8130 Starnberg
West Germany
Peter Engel and Partner
Phone: (49 8-1) 511-3034
FAX: (49-8) 151-4126

HONG KONG

AMERICAN LEGEND COOPERATIVE
CALIFORNIA CLING PEACH ADVISORY BOARD
OREGON-WASHINGTON-CALIFORNIA PEAR BUREAU
Louis Ng & Associates
Suite C, 8th Floor,
Luen Wah Commercial Building
93-97 Des Voeux Road, West
Hong Kong
Louis Ng, Manager
Phone: (852-5) 858-2230
FAX: (852 5) 595896

CALIFORNIA TABLE GRAPE COMMISSION
CALIFORNIA TREE FRUIT AGREEMENT
U.S. POTATO BOARD
WASHINGTON APPLE COMMISSION
Michael Wong & Company, Ltd.
Flat G, 1/F, Luckifast Building
1-13 Stone Nullah Lane
Wanchai, Hong Kong
Michael C.F. Wong, Director
Phone: (852-5) 833-9093
Telex: 8 5951 MWCOHX
FAX: (852 5) 834-5506

COTTON COUNCIL INTERNATIONAL
302 Sunning Plaza
10 Hysan Avenue
Causeway Bay, Hong Kong
Frank L. Waddle, Regional Director
Phone: (852) 5-890-2755
Telex: 63012 COTCO HX
FAX: (852) 5-895-5546

FLORIDA DEPARTMENT OF CITRUS
PR Consultants Limited
20th Floor, East Town Building
41 Lockhart Road, Hong Kong
Daniel Chan
Phone: (5) 861-0707
FAX: (852 5) 861-0115

HUDSON BAY NEW YORK, INC.
Dana Productions International
42 Chung Hom Kok Road
Bauhinia Garden #F, Hong Kong
Diane Benedetti, Market Representative
Phone: (5-81-30997)

NATIONAL RENDERS ASSOCIATION, INC.
302 Sunning Plaza
10 Hysan Avenue
Causeway Bay, Hong Kong
Phillip W. Laney, Director, Asia
Phone: (5) 890-2529
FAX: (852-5) 895-5546
Telex: (23) 7401041 LANEY UC
Cable: NARENDAS HONG KONG
Telemail: NRAHKG

NORTHWEST CHERRY GROWERS
PR Consultants Limited
20th Floor, East Town Building
41 Lockhart Road, Hong Kong
Louis Ng, Marketing Representative
Phone: (5) 861-0707
FAX: (865 5) 200058

HONG KONG (CONTINUED)

SUNKIST (FAR EAST) PROMOTION, LTD.
1242 Swire House
11 Chater Road, Central, Hong Kong
Maria Kwok Managing Director
Phone: (5) 29-4219
Telex: 80736 SUNFE HX

USA POULTRY & EGG EXPORT COUNCIL
303 Sunning Plaza
10 Hysan Avenue
Causeway Bay, Hong Kong
Sarah Li Ying Ping, Area Director
Phone: 5-8902908
Telex: 63012 COTCO HX
Cable: CABPEIA
Fax: 5-89 55546

U.S. FEED GRAINS COUNCIL (Asia Regional Office)
20 Salisbury Road, Tsimshatsui
Room 528, New World Office Building (West Wing)
Kowloon, Hong Kong
Michael T. Callahan, International Director of Operations/Asia
Esther Yue, Manager of Administration
Phone: (011-852-3) 724-0699
Telex: 52293, USFGC HX
Cable: FEEDGRAIN
FAX: (011-852-3) 311-5790

U.S. MEAT EXPORT FEDERATION
302 Sunning Plaza
10 Hysan Avenue
Causeway Bay, Hong Kong
Joel Haggard, China/Pacific Director
Phone: (011-852-5) 890-7408
FAX: (011-852-5) 895-5546

U.S. WHEAT ASSOCIATES, INC.
302 Sunning Plaza
10 Hysan Avenue
Hong Kong
Fred Schnieter, Vice President
Phone: (011-852-5) 890-2815
Telex: 63012 COTCO HX
FAX: (011-852-2) 895-5546

WINE INSTITUTE
20th Floor, East Town Building
41 Lockhart Road, Hong Kong
Daniel Chan
Anita Ip
Phone: (852-5) 861-0707
FAX: (852-5) 861-0115

INDIA

USA DRY PEA AND LENTIL COUNCIL, INC.
B-408 S.D.B. Chamber 1
5, Bhikaji Coma Place
New Delhi, 110066, India
Shakun Dalal, India Representative
Phone: (91-11) 607922
(91-11) 678496
Telex: (953) 3172431
FAX: (91-11) 676961

U.S. WHEAT ASSOCIATES, INC.
902 New Delhi House
27 Barakhamba Road
New Delhi, 110 001, India
Lajpat R. Kandhari, Director
Phone: (011-91-11) 331-5788
(011-91-11) 331-2807
Telex: 3161787 USWD IN
FAX: (011-91-11) 35-2471

ITALY

AMERICAN LEGEND COOPERATIVE
Viale Vittorio Veneto 22
20124 Milano, Italy
Elena Capra Viola, Marketing Representative
Phone: (02) 657-3035
FAX: (02) 657-1270

HUDSON'S BAY NEW YORK, INC.
Via Paolo Frasi #3
20129 Milano, Italy
Aingelda Nava
Phone: 39-2-207480

JAPAN

AMERICAN LEGEND COOPERATIVE
Yamano & Associates
Azabudai-Uni House, Suite 106
1-1-20 Azabudai, Minato-ku
Tokyo 106, Japan
Emile Yamano, Marketing Representative
Phone: (011 81 3) 582-5458
Telex: 78127548 (CCPABTYO)
FAX: (81-3) 582-7076

AMERICAN HARDWOOD EXPORT COUNCIL
AMERICAN PLYWOOD ASSOCIATION
Tameike Tokyu Building - 7th Floor
1-1-14 Akasaka, Minato-ku
Tokyo 107, Japan
Rick Skorick
Phone: (011-81-3) 589-1320
Telex: J29180 ATOTOKYO
FAX: (011-81) 3 505-6710

AMERICAN SOYBEAN ASSOCIATION
Akasaka Tokyu Building, 11th Floor
2-14-3 Nagatacho, Chiyoda-ku
Tokyo 100, Japan
Lars Wiedermann, Director
Phone: (011-81-3) 593-2501 593-2502
Telex: 23 7402322 SOYA UC
FAX: (011-81-3) 593-9177

BLUE DIAMOND GROWERS
BDG/JAPAN
CPO No. 471
Tokyo 102, Japan
Masuo Koga, Senior Managing Director

JAPAN (CONTINUED)

CALIFORNIA AVOCADO COMMISSION
CALIFORNIA CLING PEACH ADVISORY BOARD
CALIFORNIA TABLE GRAPE COMMISSION
CALIFORNIA TREE FRUIT AGREEMENT
NORTHWEST CHERRY GROWERS
WINE INSTITUTE
Azabudai-Uni House
1-1-20 Azabudai, Minato-ku
Tokyo 106, Japan
Emile Yamano, Promotion Director
Akira Kitagawa
Tsuneto Sasaki
Phone: (81-3) 582-5459
Telex: 781-27548
Fax: (81-3) 582-5076

CALIFORNIA KIWIFRUIT COMMISSION
4-9-17 Akasaka, Minato-ku
Tokyo 107, Japan
Hisao Arie
FAX: (03) 423-0784

CALIFORNIA PRUNE BOARD
Suite 607, Bellza Roppongi
4-1-9 Roppongi, Minato-ku
Tokyo 106, Japan
Yasunori Satomi, Marketing Director
Phone: (03) 505-5736
FAX: (03) 505-6353

CALIFORNIA WALNUT COMMISSION
c/o Sunkist Pacific Ltd.
Toyo Recording Building, 5-19
4-Chome Akasaka, Minato-ku
Tokyo 107, Japan
Ted Motoyoshi, Japan Representative
Phone: (81-3) 586-8137
Telex: 24632, SKNIHON

CHERRY MARKETING INSTITUTE
Market Makers, Inc.
AIOS Gotanda Building 603
10-7 Higashi Gotanda
1-Chome Shinagawa-ku,
Tokyo 141 Japan
Phone: 3-440-8481-2
FAX: 3-440-8483

DOLE FRESH FRUIT COMPANY
Castle & Cooke
7-4 Hirakawa-Cho 2 Chome
Chiroda-ku
Tokyo, Japan
Mr. V. Watanabe

FLORIDA DEPARTMENT OF CITRUS
Yamano & Associates
Azabudai-Uni House, Suite 404
1-1-20 Azabudai, Minato-ku
Tokyo 106, Japan
Emile Yamano
Phone: 81-3-586-2975
Panafax: 81-3-582-5076

HUDSON BAY NEW YORK, INC.
Watt International
Gosei Building Minami-Azabu
5-16-7, Minato-ku
Tokyo 106, Japan
Andrew Watt, Marketing Representative
Phone: 81-3-442-7819

NICOLAYSEN FARMS
Commwell Associates, 160
23-16, Kita Shinjuku 1-Chome, Shinjuku-Ku
Tokyo, Japan
Mr. Yuji Nagi, Manager
Phone: 03-363-3039
FAX: 03-369-5153

PAPAYA ADMINISTRATIVE COMMITTEE
11-8, Sekiya-cho, Adachi-ku
Tokyo, Japan
Akira Shigesono

SUNKIST PACIFIC LTD.
Toyo Recording Building
5-19 Akasaka 4-Chome, Minato-ku
Tokyo 107, Japan
Ryo Shimizu, Sr. Managing Director
Phone: (81-3) 586-8137
Telex: 24632, SKNIHON
FAX: (81-3) 588-1398

USA DRY PEA AND LENTIL COUNCIL, INC.
3-3-17, Kudan Minami, Chiyoda-ku
Tokyo 102, Japan
Katsunari (Katsi) Toyoda, East Asian Representative
Phone: (81-3) 265-1986
Telex: J24735 TOINSALE
FAX: (81-3) 263-1720

USA POULTRY & EGG EXPORT COUNCIL
6th Floor, Tameike Tokyu Building
1-14, Akasaka 1-Chome, Minato-ku
Tokyo 107, Japan
Hideaki Hirai, Director
Phone: 03 583-2167
Cable: INSTAMPOIND
Telex: ATOTOKYO J29180
781-29180 MEFPEIA J
FAX: 03-505-6710

U.S. FEED GRAINS COUNCIL
6th Floor, Tameike Tokyu Building
1-14, Akasaka 1-Chome, Minato-ku
Tokyo 107, Japan
Henry Thomason, Country Director
Phone: (011-81-3) 505-0601
Telex: J29180 ATOTOKYO
FAX: (011-81-3) 505-6710

U.S. MEAT EXPORT FEDERATION
6th Floor, Tameike Tokyu Building
1-14, Akasaka 1-Chome, Minato-ku
Tokyo 107, Japan
Susumu Harada, Japan Director
Phone: (03) 584-3911
Telex: 781-29180 MEF PEIA
FAX: (813) 505-6710

U.S. POTATO BOARD
ALOS Gotanda Building, Room 401
1-10-7, Higashi-Gotanda, Shinagawa-ku
Tokyo 141, Japan
Noriko Fukuchi, Director
Phone: (03) 440-8491
FAX: (03) 440-8489

JAPAN (CONTINUED)

U.S. WHEAT ASSOCIATES, INC.
CALIFORNIA RAISIN ADVISORY BOARD
Tameike Tokyu Building, 8th Floor
1-14, Akasaka 1-Chome, Minato-ku
Tokyo 107, Japan
Robert P. Bratland, Vice President
Toshio Hannya, Assistant Director
Phone: (011-81-3) 582-7911
Telex: 26264, USWHEAT J
FAX: (03) 582-7915

WESTERN WOOD PRODUCTS ASSOCIATION
Tameike Tokyu Building, 7th Floor
1-14, Akasaka 1-Chome, Minato-ku
Tokyo 107, Japan
Ikuo Yamaguchi
Phone: (011-81-3) 589-1320
Telex: J29180 ATOTOKYO
International FAX: (011-81-3) 505-6710

KOREA

AMERICAN LEGEND COOPERATIVE
Min & Associates
C.P.O. Box 10320
Seoul, Korea
Bong-Shik Min, Marketing Representative
Phone: (011 82 2) 548-8003
FAX: (82-2) 548-6900

AMERICAN SOYBEAN ASSOCIATION
Press Center, 8th Floor
25, Taepyungro 1-Ka, Chung-ku
Seoul, Korea
Dr. Kyung Lee, Director - Korea
Phone: (011-82-2) 738-7056
Telex: 787-22276 ASASELK22276
FAX: (011-82-2) 736-5501

CALIFORNIA AVOCADO COMMISSION
c/o ATO Am Embassy
63, 1-Ka, Eulchi-ro, Chung-ku
Seoul, Korea
John Lan, Representative
Phone: (82-2) 774-1013
FAX: (82 2) 752-5626

CALIFORNIA RAISIN ADVISORY BOARD
561-30, Sinsa-dong, Kangnam-gu
Seoul, Korea
Y.G. Kim
Phone: 822-549-8683
FAX: 822-540-0533

HUDSON'S BAY NEW YORK, INC.
Korea Convention Services LTD. (KOCONEX)
Dae Myung Building, Suite 501
86 Choonghak-Dong, Chongro-Gu
Seoul, Korea 110-150
Jinki Kim
Phone: 2-739214

NATIONAL RENDERERS ASSOCIATION, INC.
Kwangwhamoon
P.O. Box 455
Seoul, Korea
Kwan Yong Kang, Country Director
Phone: (02) 778-9116
(02) 732-2601, ext. 4555
FAX: (02) 774-8240
Telemail: NRASEL

U.S. FEED GRAINS COUNCIL
3rd Floor, USIS Building
63 Ulchi-Ro 1-Ka, Chung-ku
Seoul, Korea
Dr. Young In Park, Director
Phone: (011-82-2) 732-2601, ext. 4137
Telex: 25823 SOLATO
Cable: FEEDGRAINCO
FAX: (011-82-2) 774-3087

U.S. WHEAT ASSOCIATES, INC.
c/o Agricultural Trade Office
American Embassy
63 Euljiro 1-Ka, Chung-ku
Seoul, Korea
Eul Byong Yoon, Director
Phone: (011-82-2) 732-2601 ext. 4294
Telex: 25823, SOLATO K
FAX: (011-82-2) 774-9352

WINE INSTITUTE
Room 401, Choon Gok Building, #561-30
Sinsa-dong, Kangnam-gu
Seoul, Korea
Phone: (82-2) 549-8683
(82-2) 549-0591
FAX: (82-2) 540-0533

MALAYSIA

CALIFORNIA RAISIN ADVISORY BOARD
WASHINGTON APPLE COMMISSION
Ogilvy & Mather
SDN BHD, 5th Floor
WISMA MCIS
Jalan Barat
46200 Petaling Jaya, Malaysia
Maragret Khoo
Phone: 756-5477
Telex: OGLVEX MA 37346
FAX: 755-4572

MEXICO

AMERICAN SOYBEAN ASSOCIATION
Rio Sena No. 26
Colonia Cuauhtemoc, Mexico, D.F. 06500
Dr. Kenneth Shwedel
Phone: (011-52-5) 566-9490 or (905) 566-9490
Telex: 23 7407461 SOYA UC

U.S. FEED GRAINS COUNCIL
Ave. De Las Fuentes, #41A
Piso 10
Lomas De Tecamachalco 53950
Naucalpan, Estado de Mexico
Ricardo Celma, Country Director
Phone: (905) 294-0320
(011-52-5) 294-0320
Telex: 1763262 USFGCME
FAX: (011-1-905) 294-2599

MOROCCO

U.S. WHEAT ASSOCIATES, INC.
18 Rue Colbert 10 Eme Etage
Casablanca 01, Morocco
John Howard, Regional Director
Phone: (011-21-2) 31-48-96
Telex: 24727 USWHEAT M

NETHERLANDS

HUDSON'S BAY NEW YORK, INC.
UNIFUR B.V.
Rozenbrook 12 - 6596 DA
Milsbeek, Netherlands
Rob Prudon
Phone: 31-8851-17681

NATIONAL PEANUT COUNCIL OF AMERICA
World Trade Center, Rotterdam
Beursplein 37, Suite 1466
P.O. Box 30116
3001 D.C. Rotterdam, Netherlands
W.F. Hennink, Senior Executive Advisor
Phone: (33 10) 405-1144
Telex: 23229
FAX: (31 10) 405-4400

U.S. WHEAT ASSOCIATES, INC.
Hofplein 33
3011 AJ Rotterdam, The Netherlands
Ronald G. Fraase, Vice President
Henry Stevens, Director of Technical Services
John Howard, Assistant Regional Director
Phone: (011-31-10) 413-9155
Telex: 24673, USWHT NL

WASHINGTON APPLE COMMISSION
World Trade Center
Beursplein 37, Room 574
P.O Box 30079
3001 DB Rotterdam, Netherlands
D.L. "Dave" Wooton,
European Promotion Director
Phone: (31 10) 414-9019
Telex: 27236 WAPLC
FAX: (31 10) 414-0932

NEW ZEALAND

CALIFORNIA RAISIN ADVISORY BOARD
1/21 Montgomery Avenue
Rothesay Bay, Auckland 10, New Zealand

NIGERIA

U.S. FEED GRAINS COUNCIL
Number 1 King's College Road
Lagos, Nigeria
Wale Salami, Trade Servicing
Representative
Phone: (011-234-1) 634-864
(011-234-1) 633-651
Telex: 21670 USEMLA NG
FAX: (011-23-4) 161-9239

PANAMA

U.S. WHEAT ASSOCIATES, INC.
P.O. Box 6-9854
El Dorado, Panama
Rodolfo Rodriquez, Marketing Specialist
Phone: (011-50-7) 236731
(011-50-7) 236732
(011-50-7) 236762
Telex: 2032 USWHEAT PA

PHILIPPINES

CALIFORNIA RAISIN ADVISORY BOARD
U.S. WHEAT ASSOCIATES, INC.
P.O. Box 146, Makati Central Post Office
Room 602 Golden Rock Building
168 Salcedo St., Lesaspi Village
Makati, Metro Manila 3117, Philippines
Ronald R. Maas, Vice President
David Villanueva, Project Supervisor
Phone: (011-63-2) 818-4610
(011-63-2) 818-4619
Telex: 66981 USWHEAT PN
FAX: (011-63-2) 817-9742 (Eastern)

WASHINGTON APPLE COMMISSION
P.O. Box 532 Makati
Metro Manila, Philippines
Patrick C. Johnson, Asian Promotion
Director
Phone: (63-2) 87-4266
Telex: 22022 BFC(RCA) Attn: Fibex
FAX: (63-2) 815-0070

SAUDI ARABIA

CALIFORNIA CLING PEACH ADVISORY BOARD
CALIFORNIA RAISIN ADVISORY BOARD
OREGON-WASHINGTON-CALIFORNIA PEAR BUREAU
WASHINGTON APPLE COMMISSION
P.O. Box 503
Jeddah 21421, Saudi Arabia
Saeed A. Masood
Phone: (966-2) 631-8541
(966-2) 631-8558
Telex: 600510 CIRCLE SJ
FAX: (966-2) 631-8558

SINGAPORE

AMERICAN SOYBEAN ASSOCIATION
541 Orchard Road, 1103 Liat Towers
Singapore 0923
Dr. David Thomason, Director
Phone: (011-65) 737-6233 or 737-6561
Telex: 786-56971 USSOYRS56971

CALIFORNIA CLING PEACH ADVISORY BOARD
CALIFORNIA RAISIN ADVISORY BOARD
CALIFORNIA TREE FRUIT AGREEMENT
100 E-3 Pasir Panjang Road
2nd Storey, Lam Tong House
Singapore 0511
Richard Lieu, Director
Phone: 278-4711-212
Telex: 786-36542

CALIFORNIA TABLE GRAPE COMMISSION
100 E-3 Pasir Panjang Road
2nd Storey, Lam Tong House
Singapore 0511
Richard Lieu
Phone: (65) 471-1212
Telex: 36542 (CAMBRT)
FAX: (65) 473-6288

FLORIDA DEPARTMENT OF CITRUS
100 E-3 Pasir Panjang Road
2nd Storey, Lam Tong House
Singapore 0511
Richard Lieu, Director, Trade Promotions
Phone: 65-471-1212
Panafax: 65-473-6288
Telex: RS 36542 CAMBRT

OREGON-WASHINGTON-CALIFORNIA PEAR BUREAU
Oglivy & Mather Public Relations Pte, Ltd.
1 Maritime Square
#11-10 World Trade Centre
Singapore 0409
Edwina Ong
Phone: (65) 278-7777
Telex: RS20461 PROM
FAX: (65) 278-0706

USA POULTRY & EGG EXPORT COUNCIL, INC.
541 Orchard Road, Suite 1504 Liat Towers
Singapore 0923
Margaret Say, Area Director
Phone: 737-1726
Telex: USATO RS33229
FAX: 65 732-8307

U.S. MEAT EXPORT FEDERATION
541 Orchard Road, Suite 1503 Liat Towers
Singapore 0923
Foo Meng Hian, Asian Representative
Phone: 733-4255
Telex: USATO RS 33229
FAX: 65-732-1977

U.S. POTATO BOARD
100 E-3 Pasir Panjang Road
2nd Storey, Lam Tong House
Singapore 0511
Richard Lieu, Director
Phone: 741-1212
Telex: RS36542 CAMBRT
FAX: 473-6288

U.S. WHEAT ASSOCIATES, INC.
541 Orchard Road, Suite 1502 Liat Towers
Singapore 0923
Timothy M. Oviatt, Vice President
Roy Chung, Baking Consultant
Loo Kai Soon, Noodle Consultant
Phone: (011-65) 737-4311
Telex: 25706
Cable: TRIWHT RS
FAX: (011-65) 733-9359

WASHINGTON STATE APPLE COMMISSION
Oglivy & Mather Public Relations Pte, Ltd.
1 Maritime Square
#11-10 World Trade Centre
Singapore 0409
Jonathan Blum, Managing Director
Phone: (65) 278-7777
Telex: RS20461 PROM
FAX: (65) 278-0706

WINE INSTITUTE
100 E-3 Pasir Paniang Road
2nd Storey, Lam Tong House
Singapore 0511
Richard Lieu
Phone: (65) 471-1212
Telex: 36542
FAX: (65) 473-6288

SPAIN

AMERICAN PLYWOOD ASSOCIATION
Opalo 30, Pozuelo De Alarcon
28023 Madrid, Spain
Ignacio Martinez Elcoro
Phone: (011-34) 1 352-4484
FAX: (011-34) 1 352-3500

AMERICAN SOYBEAN ASSOCIATION
Juan Alvarez Mendizabol #3, 3º
Madrid 28008, Spain
Arno Partner, Director
Phone: (011-34-1) 542-2900 or 542-6212
Telex: 831-46008 SOYAE
FAX: (011-34-1) 542-6123

SWITZERLAND

RICE COUNCIL FOR MARKET DEVELOPMENT
Weinbergstrasse 48
8006 Zurich, Switzerland
Daniel Tuescher, Director, European & Middle East
Phone: (011-411) 252-4010
Telex: (845) 817773 RICE CH
FAX: (011-411) 252-3102

SUNKIST (EUROPE) S.A.
Rue de Valentine 29
Ch-1004 Lausanne, Switzerland
Paul Dutly, Finance Manager
Phone: (41-21) 224-804

TAIWAN

AMERICAN SOYBEAN ASSOCIATION
Room 603 Kwang Wu Building
386, Tun Hua South Road
Taipei, Taiwan
Dr. Steve Chen, Director - Taiwan
Phone: (011-886-2) 781-2110 or 781-5880
Telex: 785-19422 USBEANS
FAX: (011-886-2) 711-6544

CALIFORNIA CLING PEACH ADVISORY BOARD
CALIFORNIA TABLE GRAPE COMMISSION
CALIFORNIA WALNUT COMMISSION
OREGON-WASHINGTON-CALIFORNIA-PEAR BUREAU
WASHINGTON STATE APPLE COMMISSION
WINE INSTITUTE
Steven Chu & Associates
5th Floor #3-3 Lane 27
Chung Shan North Road, Section 2
Taipei, Taiwan
Phone: (886-2) 523-5893
Telex: 26896 CPABTPE
FAX: (02) 581-5244

CALIFORNIA KIWIFRUIT COMMISSION
CALIFORNIA RAISIN ADVISORY BOARD
FLORIDA DEPARTMENT OF CITRUS
NORTHWEST CHERRY GROWERS
2nd Floor, #4, Lane 106
I-Tung Street, Taipei, Taiwan
Steven Chu
Phone: (886) 2-565-1246
(886) 2-565-1247
(886) 2-563-9033
Telex: 26896 CPABTPE
FAX: (886) 2-521-0674

CALIFORNIA TREE FRUIT AGREEMENT
U.S. POTATO BOARD
2nd Floor, #4 Lane 106
I-Tung Street, Taipei, Taiwan
Steve Chu
Phone: (886) 2-508-1246
FAX: (886) 2-508-0674

U.S. FEED GRAINS COUNCIL
7th Floor, 157 Nanking East Road
Section 2
Taipei, Taiwan
C.M. Lynn, Country Director
Phone: (011-886-2) 508-0176
(011-886-2) 507-5401
Cable: USFEED
Telex: 14794 USFEED
FAX: (011-886-2) 502-4851

U.S. WHEAT ASSOCIATES, INC.
202 Chen Shin Building
3-3, Lane 27 Chung Shan, North Road, Section 2
Taipei 105, Taiwan
K.H. Lu, Director
Phone: (011-886-2) 521-1144
Telex: 25458 USWHEAT
FAX: (011-886-2) 521-1568

THAILAND

WASHINGTON APPLE COMMISSION
McCann-Erickson (Thailand) Ltd.
GPO Box 2555
Bangkok, Thailand 10500
William White, Managing Director
Phone: (66) 2 519-2635
Telex: 82366
FAX: (66) 2 253-7388

TURKEY

U.S. FEED GRAINS COUNCIL
Yeni Asir Is Hani
Gazi Osmanpasa Bulvari No. 3/8
35210 Izmir, Turkey
Terrance Vorachek, Regional Director,
Middle East
Phone: (011-90-51) 251519
(011-90-51) 258698
Telex: 53231 USFC TR
FAX: (011-90-51) 255-297

UNITED KINGDOM

AMERICAN HARDWOOD EXPORT COUNCIL
101 Wigmore Street
London, W1H 9AB, England
Michael Buckley, European Director
Phone: (011-44-1) 629-3771
Telex: 296009 USAGOF
FAX: (011-44-1) 493-5526

AMERICAN PLYWOOD ASSOCIATION
101 Wigmore Street
London, W1H 9AB, England
Raymond C. Mitzner, Managing Director, International Markets, European Division
Francis R. Tighe, U.S. Market Manager
Phone: (011-44) 1-629-3437
FAX: (011-44) 1-495-4554
Telex: 296009 USAGOFG

CALIFORNIA AVOCADO COMMISSION
FLORIDA DEPARTMENT OF CITRUS
101 Wigmore Street
London, W1H 9AB, England
Ian Walker, Promotions Manager
Norma Glaiman, Office Manager
Phone: (44-1) 493 4241
FAX: (44-1) 493 5526

CALIFORNIA PRUNE BOARD
CALIFORNIA WALNUT COMMISSION
202 Fulham Road
London, SW10 9NB, England
Mark Dorman, Marketing Director
Phone: (01) 351-0446
(01) 351-1446
FAX: (01) 823-3510

CALIFORNIA RAISIN ADVISORY BOARD
101 Wigmore Street
London, W1H 9AB, England
Norma Glaiman, Office Manager
Ian Walker, Promotions Manager
Phone: (01) 493 4241
Telex: 296009 USAGOF

CALIFORNIA TABLE GRAPE COMMISSION
Beacon Cottage
Bimport, Shaftesbury
Dorset, SP7 8BA, England
Colin Paul
Phone: (07) 475-2750
Telex: 41671 TCS G
FAX: (5) 892-1794

COTTON COUNCIL INTERNATIONAL
101 Wigmore Street
London, W1H 9AB, England
Thomas A. Bellamore Regional Director
Geoffrey H. Audas, Deputy Director-Trade Servicing
Levinia Carey, Deputy Director-Promotions
Phone: 01-491-0431
Telex: 296009 USAGOF
FAX: 1-493-5526

NATIONAL PEANUT COUNCIL OF AMERICA
101 Wigmore Street
London, W1H 9AB, England
Hilton P. Settle, Director, European Operations
Louise McKerchar, Marketing Assistant
Phone: (44-1) 491-0061
Telex: 296009
FAX: (44-1) 493-5526

NATIONAL RENDERERS ASSOCIATION, INC.
101 Wigmore Street
London, W1H 9AB, England
Julie Brace, Director, Europe, Middle East and Africa
Phone: (44-1) 493-1546
(44-1) 493-1547
FAX: (44-1) 493-5526
Telex: 851 296009 USAGOF
Telemail: NRALON/NRAINC

NORTHWEST CHERRY GROWERS
Yew Tree Cottage, Halland
Lewes, Sussex, BN8 6PW, England
Colin Paul, European Representative
Phone: 082-584285
Telex: 87515 WISCOG

OREGON-WASHINGTON-CALIFORNIA-PEARS
Beacon Cottage
Bimport, Shaftesbury
Dorset, SP7 8BA, England
Colin Paul
Phone: (44-7) 475-2750
FAX: (44-7) 475-1019

SOUTHERN FOREST PRODUCTS ASSOCIATION
WESTERN WOOD PRODUCTS ASSOCIATION
101 Wigmore Street, 5th Floor
London, W1H 9AB, England
Robert Kincaid
Phone: (011-44) 1 493-6430
Telex: 296009 USAGOF
FAX: (011-44) 1 493-5526

SUNKIST (EUROPE) S.A.
101 Wigmore Street
London, W1H 9AB, England
Norma Glaiman
Phone: (44-1) 409-2224
Telex: 296009 USAGOF
FAX: (44-1) 493-5526

USA DRY PEA AND LENTIL COUNCIL, INC.
c/o Klinge Chemicals Ltd.
7 Albion Way
Kelvin Industrial Estate
East Kilbridge, Glasgow G75 OSL,
Scotland, United Kingdom
Nigel Murray, United Kingdom Representative
Phone: (44-355) 2-38464
Telex: 776217
FAX: (44-355) 2-64328

UNITED KINGDOM (CONTINUED)

WASHINGTON APPLE COMMISSION
18 Violet Close
Cambridge, CB1 4YW, England
George Smith, United Kingdom
Promotion Director
Phone: (44-223) 411366
Telex: 81417 INNCEN G
FAX: (44-223) 411366

WINE INSTITUTE
Grey Advertising
215-227 Great Portland Street
London, W1N 5H9, England
Frank Cockman
Phone: 44-1-636-3399
Telex: (851) 941-3609
FAX: (44-1) 637-7473

GCI Sterling Public Relations
1 Chelsea Manor Gardens
London, SW3 5PN, England
Sue Beard
Phone: (44-1) 351-2400
FAX: (44-1) 352-6244

VENEZUELA

AMERICAN SOYBEAN ASSOCIATION
Centro Plaza, Torre C
Piso 18, Avenida Francisco de Miranda
Los Palos Grandes, Caracas 1062, Venezuela
Dr. Jose Felix Chavez, Director, South America
Phone: (011-58-2) 283-2329 or 283-7566
Telex: 395-29119 USATO VC

U.S. MEAT EXPORT FEDERATION
Centro Plaza, Torre C
Piso 19, Avenida Francisco de Miranda
Los Palos Grandes, Caracas 1060, Venezuela
Mr. Geraldo Perez, Director
Phone: 283-3090
Telex: 29119 USATO VC

U.S. FEED GRAINS COUNCIL
Centro Plaza, Torre C
Piso 18 Avenida Francisco de Miranda
Los Palos Grandes, Caracas 1060, Venezuela
Manuel Rodriguez, Associate Director
Phone: (011-58-2) 283-3108
(011-58-2) 283-3399
(011-58-2) 283-9555
(011-58-2) 283-5021
Telex: 29119 USATO VC
FAX: (011-58-2) 284-5412

The Home and Overseas lists were prepared by Alicia Smith. The lists reflect confirmation letters received by June 1, 1989. For revisions, please contact Alicia Smith on (202) 382-9179 or send information to:

Foreign Agricultural Service
Marketing Programs Division
Room 4932-S
Washington, D.C. 20250-1000

aHD9000.3
.04

OVERSEAS OFFICES
OF
U.S. MARKET DEVELOPMENT COOPERATORS
AND
TARGETED EXPORT ASSISTANCE PARTICIPANTS

JANUARY 1990

Foreign Agricultural Service
United States Department of Agriculture
Washington, D.C. 20250-1000

OVERSEAS OFFICES OF U.S. MARKET OEVELOPMENT COOPERATORS AND
TARGETEO EXPORT ASSISTANCE (TEA) PARTICIPANTS (BY COMMODITY)
(January 1990)
(89 offices in 32 countries)

COTTON

Cotton Council International: 3/
- Hong Kong
- United Kingdom

OAIRY, LIVESTOCK AND POULTRY

National Renderers Association, Inc.: 1/
- Korea
- United Kingdom
- Hong Kong

USA Poultry & Egg Export Council: 3/
- Germany (West)
- Japan
- Hong Kong
- Singapore

U.S. Meat Export Federation: 3/
- Germany (West)
- Singapore
- Hong Kong
- Venezuela
- Japan

FOREST PRODUCTS

American Hardwood Export Council: 3/
- Japan
- United Kingdom

American Plywood Association: 3/
- Belgium
- Japan
- Oominican Republic
- Spain
- Germany (West)
- United Kingdom

Southern Forest Products Association: 3/
- Dominican Republic
- United Kingdom

Western Wood Products Association: 1/
- Japan
- United Kingdom

GRAIN ANO FEEO

Rice Council for Market Oevelopment: 3/
- Ivory Coast
- Switzerland

*USA Ory Pea and Lentil Council, Inc.: 3/
- India
- United Kingdom
- Japan

U.S. Feed Grains Council: 3/
- Algeria
- Korea
- Austria
- Mexico
- China (People's Republic of)
- Nigeria
- Taiwan
- Egypt
- Turkey
- Hong Kong
- Venezuela
- Japan

U.S. Wheat Associates, Inc.: 3/
- Chile
- Korea
- China, People's Republic of
- Morocco
- Netherlands
- Cote d'Ivoire
- Panama
- Egypt
- Philippines
- Hong Kong
- Singapore
- India
- Taiwan

HIGH VALUE PROOUCTS:

Eastern U.S. Agricultural and Food Export Council (EUSAFEC): 3/
- Belgium

HORTICULTURAL ANO TROPICAL PRODUCTS

*Blue Diamond Growers: 2/
- Japan

*California Avocado Commission: 2/
- Belgium
- Korea
- Japan
- United Kingdom

*California Kiwifruit Commission: 2/
- Japan
- Taiwan

*California Cling Peach Advisory Board: 2/
- Hong Kong
- Singapore
- Japan
- Taiwan
- Saudi Arabia

*California Prune Board: 2/
- Japan
- Taiwan
- Singapore
- United Kingdom

*California Raisin Advisory Board: 2/
- Belgium
- Saudi Arabia
- Japan
- Singapore
- Korea
- Taiwan
- Malaysia
- United Kingdom
- New Zealand

*California Table Grape Commission: 3/
- Hong Kong
- Taiwan
- Japan
- United Kingdom
- Singapore

*California Tree Fruit Agreement: 3/
- Hong Kong
- Singapore
- Japan
- Taiwan

*Offices opened independently from and in addition to FAS/Cooperator contractual agreements. FAS funds are not used in any way to support these offices.

1/ Participates in FAS Market Development program only.
2/ Participates in Targeted Export Assistance program only.
3/ Participates in both FAS Market Development and Targeted Export Assistance programs.

HORTICULTURAL AND TROPICAL PRODUCTS (Continued)

*California Walnut Commission: 2/
Australia
Japan
Taiwan
United Kingdom

*Cherry Marketing Institute: 2/
Japan

*Dole Fresh Fruit Company: 2/
Japan

*Florida Department of Citrus: 2/
Belgium
Germany, West
Hong Kong
Japan
Korea
Singapore
Taiwan
United Kingdom

*Mariani of California: 2/
Germany (West)

*Northwest Cherry Growers: 2/
Hong Kong
Japan
Taiwan
United Kingdom

*Oregon-Washington-California Pear Bureau: 2/
Hong Kong
Saudi Arabia
Singapore
Taiwan
United Kingdom

*Papaya Administrative Committee: 1/
Japan

*Sunkist: 2/
Belgium
Hong Kong
Japan
Switzerland
United Kingdom

*U.S. Honey Board: 2/
Germany (West)
Japan
Saudi Arabia

*U.S. Potato Board: 3/
Hong Kong
Japan
Singapore
Taiwan

*Washington Apple Commission: 2/
Hong Kong
Malaysia
Netherlands
Philippines
Saudi Arabia
Singapore
Taiwan
Thailand
United Kingdom

*Wine Institute: 3/
Canada
Germany (West)
Hong Kong
Japan
Korea
Singapore
Taiwan
United Kingdom

OILSEEDS AND PRODUCTS

American Soybean Association: 3/
Austria
Belgium
China (People's Republic of)
Germany (West)
Japan
Korea
Mexico
Singapore
Spain
Taiwan
Venezuela

National Peanut Council of America: 3/
Netherlands
United Kingdom

*Offices opened independently from and in addition to FAS/Cooperator contractual agreements. FAS funds are not used in any way to support these offices.

1/ Participates in FAS Market Development program only.
2/ Participates in Targeted Export Assistance program only.
3/ Participates in both FAS Market Development and Targeted Export Assistance programs.

OVERSEAS OFFICES OF U.S. MARKET DEVELOPMENT COOPERATORS AND TEA PARTICIPANTS
(33 COOPERATORS/TEA PARTICIPANTS WITH 89 OFFICES IN 32 COUNTRIES)
(January 1990)

ALGERIA

U.S. FEED GRAINS COUNCIL
28 Rue Youcef Tayebi
El Biar, Algiers, Algeria
Jeff Brown, Regional Director for North Africa
Touhami Touhami, Program Coordinator
Phone: (011-213-2) 780-135
(011-213-2) 786-461
Telex: 61461 USFGC DZ
FAX: (011-213-2) 601-863

AUSTRALIA

CALIFORNIA WALNUT COMMISSION
The Crystal Palace
Level 14, 222 Kingsway
South Melbourne 3205
Victoria, Australia
Christine McAlpine

AUSTRIA

AMERICAN SOYBEAN ASSOCIATION
Gatterburggasse 18/2/3
A-1190 Vienna, Austria
Dr. Steven B. Nemeth, East European Director
Phone: (011-43-222) 36-82-18 or 36-82-19
Telex: 847-135132 AMSOYA
FAX: (011-43-222) 369-1661

U.S. FEED GRAINS COUNCIL
Gatterburggasse 18/2/3A
A-1190 Vienna, Austria
Richard Vogen, Regional Director, Eastern Europe/USSR
Phone: (011-43-222) 36-82-48
(011-43-222) 36-82-49
Telex: 135132 AMSOYA
FAX: (011-43-222) 369-1661

BELGIUM

AMERICAN PLYWOOD ASSOCIATION
Grote Steenweg 624
2600 Berchem, Antwerp, Belgium
Robert Verhorst, Consultant
Phone: (011-323) 440-6838
FAX: (011-323) 440-0840

AMERICAN SOYBEAN ASSOCIATION
Centre International Rogier
Rooms 2501-2506, Boite 521
1210 Brussels, Belgium
Dennis Blankenship, West European Director
Phone: (011-32-2) 217-2075 or 217-9661
Telex: (846) 26128 AMSOYAB
FAX: (011-32-2) 217-1895

FLORIDA DEPARTMENT OF CITRUS
Avenue Louise, 416, Boite 16
1050 Brussels, Belgium
Frederick Van Der Monde, Director of Marketing
Phone: (02) 648-1927
Telex: 63576 SKEURB
FAX: (02) 649-1897

CALIFORNIA AVOCADO COMMISSION
CALIFORNIA RAISIN ADVISORY BOARD
SUNKIST (EUROPE) S.A.
Avenue Louise, 416, Boite 16
1050 Brussels, Belgium
Frederick Van Der Monde, Director of Marketing
Phone: (02) 648-2898
Telex: 63576 SKEURB
FAX: (02) 649-1897

EASTERN U.S. AGRICULTURAL AND FOOD EXPORT COUNCIL
Van Meterenkaaii, #4-Bus, #3 B-2000
Antwerpen, Belgium
Phone: (011-32-3) 220-0346
Telex: (846) 34153
FAX: (011-32-3) 234-0361

INTERNATIONAL INSTITUTE FOR COTTON
Rue du Commerce, 10
B-1040, Brussels, Belgium
Peter Pereira, Executive Director
Phone: (02) 513-83-10

CANADA

WINE INSTITUTE
1795 Boucherville Street
St. Bruno, Quebec J3V 4H5, Canada
Michael Leroux
Phone: (514) 653-8250
Telex: 961000
FAX: (514) 441-2810)

CHILE

U.S. WHEAT ASSOCIATES, INC.
La Concepcion 177
Oficina 32 B, Casilla 16616
Santiago 9, Chile
Alvaro de la Fuente, Vice President
Chad Freckmann, Assistant Regional Director
Rolando O. Guzman, Marketing Specialist
Phone: (011-56-2) 41037
Telex: 440073, USWCH CZ
FAX: (011-562) 41038

CHINA (PEOPLE'S REPUBLIC OF)

AMERICAN SOYBEAN ASSOCIATION
Citic International Building
25th Floor, Room 4
19 Jian Guo Men Wai Street
Beijing 100004, China
Dr. Don Bushman, Director
Phone: (011-86-1) 512-7125
Telex: 716-22203 USCOPCN
FAX: (011-86-1) 500-4852

U.S. FEED GRAINS COUNCIL
Citic International Building
25th Floor, Room 2504A
19 Jian Guo Men Wai Da Jie
Beijing, China
Wuu Hao, Country Director
Phone: (011-86-1) 500-4852
(011-86-1) 500-2255, ext. 2540
Telex: 22203 USCOPCN
Cable: USFGC/Beijing
FAX: (011-86-1) 500-4852

U.S. WHEAT ASSOCIATES, INC.
Citic International Building
25th Floor, Room 5
19 Jian Guo Men Wai Da Jie
Beijing, China
Matt Weimar, Country Director
Phone: (011-86-1) 500-3606
(011-86-1) 500-2255 ext. 2550
Telex: 22203 USCOPCN
FAX: (011-86-1) 500-4852

COTE d'IVOIRE

RICE COUNCIL FOR MARKET DEVELOPMENT
Conseil Rizicole
06 B.P. 747
Abidjan 06, Ivory Coast
Brad Cahill, Regional Director - Africa
Phone: (011-225) 41409B
Telex: 969-27120 USRICE CI
FAX: (011-225) 413623

U.S. WHEAT ASSOCIATES, INC.
Residence "Jeceda" Mezzanine
Cage-D
Alpha 2000
01 BP 1300 Abidjan 01
Cote d'Ivoire
Ed Wiese, Regional Director,
Sub-Sahara Africa
Phone: (011-225) 326654
FAX: (011-225) 326830

DOMINICAN REPUBLIC

AMERICAN PLYWOOD ASSOCIATION
SOUTHERN FOREST PRODUCTS ASSOCIATION
CONIFERA
P.O. Box 22410
Santo Domingo, Dominican Republic
Raul Samayoa, Dominican Republic
Phone: (809) 535-8081
FAX: (809) 535-7416

EGYPT

U.S. FEED GRAINS COUNCIL
8 Abdel Rahman El Rafai Street
Eight Floor, Flat B04
Monhandessein, Cairo, Egypt
Ossama El Soukkary, Country Director
Phone: (011-20-2) 349-5637
Telex: 22B70 USFGCUN
FAX: (011-20-2) 360-7227

U.S. WHEAT ASSOCIATES, INC.
12, Midan El-Sheikh Youssef
Garden City, 6th Floor
Cairo Barclays Bank
Cairo, Egypt
Timothy Burleigh, Regional Director
Dick Prior, Assistant Regional Director
Hassan Abdel-Ghaffar, Marketing Specialist
Phone: (011-20-2) 355-4327
Telex: 93736, WHEAT UN
FAX: (011-20-2) 355-4328

GERMANY, WEST

AMERICAN PLYWOOD ASSOCIATION
Grosse Theaterstrasse 42
D-2000 Hamburg 36
West Germany
Herbert B. Oelmann, Consultant
Phone: (011-49) 40 353 047
Telex: 2163970 ATO 0
FAX: (011-49) 40 341 200

AMERICAN SOYBEAN ASSOCIATION
Pelzerstrasse 13
2000 Hamburg 1
West Germany
Dr. Karl W. Fangauf, North Europe Director
Phone: (011-49-40) 33-05-16 or 33-67-83
Telex: (841) 2163420 SOYAO
FAX: (011-49-40) 32-7122

FLORIDA DEPARTMENT OF CITRUS
Holzbrucke 7
0-2000 Hamburg 11
West Germany
Mr. Dieter Preine
Phone: (040) 366 556
FAX: (040) 373 072

MARIANI OF CALIFORNIA
P.O. Box 1547
2110 Buchholz I.O.N.
West Germany
Joachim Alkewitz
Phone: (0-41-81) 5082
FAX: (0-41-81) 37531

USA POULTRY & EGG EXPORT COUNCIL
Grosse Theaterstrasse 42
2000 Hamburg 36
West Germany
Uwe Schmoock, Area Director
Phone: (040) 34-00-70
Telex: 2163970 ATO D
Cable: INAMPO
FAX: (49 4) 034-1200

U.S HONEY BOARD
Gisela Leemanczyk GMBH Consulting
Ostendstrabe 80
D-6053 Obertshausen I
West Germany
Gisela Leemanczyk
Phone: (49-6-1) 044-2538
FAX: (49-6-1) 044-2539

U.S. MEAT EXPORT FEDERATION
Grosse Theaterstrasse 42
0-2000 Hamburg 36
West Germany
Willem Zerk, Director
Phone: (040) 35-26-13
Telex: (841) 216-3970 ATO D
FAX: (49 4) 034-1200

WINE INSTITUTE
Engle and Partner
Weilheimer Strasse 7
8130 Starnberg
West Germany
Hermann Zimmermann
Phone: (49 8-1) 511-3034
FAX: (49-8) 151-4126

HONG KONG

CALIFORNIA CLING PEACH ADVISORY BOARD
OREGON-WASHINGTON-CALIFORNIA PEAR BUREAU
Louis Ng & Associates, LTO
Suite C, 8th Floor,
Luen Wah Commercial Building
93-97 Des Voeux Road, West
Hong Kong
Louis Ng, Manager
Phone: (852-5) 858-2230
FAX: (852 5) 595896

CALIFORNIA TABLE GRAPE COMMISSION
CALIFORNIA TREE FRUIT AGREEMENT
U.S. POTATO BOARD
WASHINGTON APPLE COMMISSION
Michael Wong & Company, Ltd.
Flat G, 1/F, Luckifast Building
1-13 Stone Nullah Lane
Wanchai, Hong Kong
Michael C.F. Wong, Director
Phone: (852-5) 833-9093
Telex: 780 5951 MWCOHX
FAX: (852 5) 834-5506

CALIFORNIA TABLE GRAPE COMMISSION
Michael Wong & Company, Ltd.
Flat G, 1/F, Luckifast Building
1-13 Stone Nullah Lane
Wanchai, Hong Kong
Michael C.F. Wong, Director
Phone: (852-5) 833-9093
Telex: 780 5951
FAX: (852 5) 834-5506

COTTON COUNCIL INTERNATIONAL
302 Sunning Plaza
10 Hysan Avenue
Causeway Bay, Hong Kong
Frank L. Waddle, Regional Director
Phone: (852) 5-890-2755
Telex: 63012 COTCO HX
FAX: (852) 5-895-5546

FLORIDA DEPARTMENT OF CITRUS
PR Consultants Limited
20th Floor, East Town Building
41 Lockhart Road, Hong Kong
Daniel Chan
Phone: (5) 861-0707
FAX: (852 5) 861-0115

NATIONAL RENDERERS ASSOCIATION, INC.
302 Sunning Plaza
10 Hysan Avenue
Causeway Bay, Hong Kong
Phillip W. Laney, Director, Asia
Phone: (5) 890-2529
FAX: (852-5) 895-5546
Telex: (23) 7401041 LANEY UC
Cable: NARENDAS HONG KONG
Telemail: NRAHKG

NORTHWEST CHERRY GROWERS
PR Consultants Limited
20th Floor, East Town Building
41 Lockhart Road, Hong Kong
Louis Ng, Marketing Representative
Phone: (5) 861-0707
FAX: (865 5) 200058

HONG KONG (CONTINUED)

SUNKIST (FAR EAST) PROMOTION, LTD.
1242 Swire House
11 Chater Road, Central, Hong Kong
Maria Kwok Managing Director
Phone: (5) 29-4219
Telex: 80736 SUNFE HX

USA POULTRY & EGG EXPORT COUNCIL
303 Sunning Plaza
10 Hysan Avenue
Causeway Bay, Hong Kong
Sarah Li Ying Ping, Area Director
Phone: 5-8902908
Telex: 63012 COTCO HX
Cable: CABPEIA
Fax: 5-89 55546

U.S. FEED GRAINS COUNCIL (Asia Regional Office)
Room 528, New World Office Building, West Wing
20 Salisbury Road, Tsimshatsui
Kowloon, Hong Kong
Michael T. Callahan, International Director of Operations/Asia
Esther Yue, Manager of Administration
Phone: (011-852-3) 724-0699
Telex: 52293, USFGC HX
Cable: FEEDGRAIN
FAX: (011-852-3) 311-5790

U.S. MEAT EXPORT FEDERATION
302 Sunning Plaza
10 Hysan Avenue
Causeway Bay, Hong Kong
Joel Haggard, China/Pacific Director
Phone: (011-852-5) 890-7408
FAX: (011-852-5) 895-5546

U.S. WHEAT ASSOCIATES, INC.
302 Sunning Plaza
10 Hysan Avenue
Hong Kong
Fred Schnieter, Vice President
Phone: (011-852-5) 890-2815
Telex: 63012 COTCO HX
FAX: (011-852-2) 895-5546

WINE INSTITUTE
PR Consultants
20th Floor, East Town Building
41 Lockhart Road, Hong Kong
Daniel Chan
Anita Ip
Phone: (852-5) 861-0707
FAX: (852-5) 861-0115

INDIA

USA ORY PEA AND LENTIL COUNCIL, INC.
B-408 S.D.8. Chamber 1
5, 8hikaji Coma Place
New Delhi, 110066, India
Shakun Dalal, India Representative
Phone: (91-11) 678496
Telex: (953) 3172431 AMAR I
FAX: (91-11) 676961

U.S. WHEAT ASSOCIATES, INC.
902 New Delhi House
27 Barakhamba Road
New Delhi, 110 001, India
Lajpat R. Kandhari, Director
Phone: (011-91-11) 331-5788
(011-91-11) 331-2807
Telex: 3161787 USWD IN
FAX: (011-91-11) 35-2471

JAPAN

AMERICAN HAROWOOD EXPORT COUNCIL
AMERICAN PLYWOOD ASSOCIATION
Tameike Tokyu Building - 7th Floor
1-1-14 Akasaka, Minato-ku
Tokyo 107, Japan
Rick Skorick
Yoshimichi Kawamura, Pacific Rim Director
Phone: (011-81-3) 589-1320
Telex: J29180 ATOTOKYO
FAX: (011-81-3) 505-6710

AMERICAN SOYBEAN ASSOCIATION
Akasaka Tokyu Building, 11th Floor
2-14-3 Nagatacho, Chiyoda-ku
Tokyo 100, Japan
Lars Wiedermann, Director
Phone: (011-81-3) 593-2501 593-2502
Telex: 23 7402322 SOYA UC
FAX: (011-81-3) 593-9177

BLUE DIAMOND GROWERS
BDG/JAPAN
CPO No. 471
Tokyo 102, Japan
Masami Tomiyasu General Manager

CALIFORNIA AVOCADO COMMISSION
CALIFORNIA CLING PEACH ADVISORY BOARD
CALIFORNIA TABLE GRAPE COMMISSION
CALIFORNIA TREE FRUIT AGREEMENT
NORTHWEST CHERRY GROWERS
WINE INSTITUTE
Yamano and Associates
Azabudai-Uni House 107
1-1-20 Azabudai, Minato-ku
Tokyo 106, Japan
Emile Yamano, Promotion Director
Toshi Ohya
Tsuneto Sasaki
Akira Kitagawa
Phone: (81-3) 582-5459
Telex: 781-27548
Fax: (81-3) 582-5076

JAPAN (CONTINUED)

CALIFORNIA KIWIFRUIT COMMISSION
4-9-17 Akasaka, Minato-ku
Tokyo 107, Japan
Hisao Arie
FAX: (03) 423-0784

CALIFORNIA PRUNE BOARD
Suite 401, Bellza Roppongi
4-1-9 Roppongi, Minato-ku
Tokyo 106, Japan
Yasunori Satomi, Marketing Director
Phone: (03) 505-5736
FAX: (03) 505-6353

CALIFORNIA WALNUT COMMISSION
Motoyoshi Associates, Inc.
Akasaka Pine Crest, Suite 717
7-5-27, Akasaka, Minato-ku
Tokyo 107, Japan
Ted Motoyoshi, Japan Representative
Phone: (81-3-5) 561-0401
Telex: 24632, SKNIHON
FAX: (81-3-5) 561-0413

CHERRY MARKETING INSTITUTE
Market Makers, Inc.
AIOS Gotanda Building, Suite 603
10-7 Higashi Gotanda
1-Chome, Shinagawa-ku,
Tokyo 141, Japan
Larry D. Blagg
Phone: 3-440-8481
FAX: 3-440-8483

DOLE FRESH FRUIT COMPANY
Castle & Cooke
7-4 Hirakawa-Cho 2 Chome
Chiroda-ku
Tokyo, Japan
Mr. V. Watanabe
Phone: (81-03) 237-1481
FAX: (81-03) 237-8133

FLORIDA DEPARTMENT OF CITRUS
Yamano & Associates
Azabudai-Uni House, Suite 404
1-1-20 Azabudai, Minato-ku
Tokyo 106, Japan
Emile Yamano
Phone: 81-3-586-2975
Panafax: 81-3-582-5076
Phone: 81-3-442-7819

NICOLAYSEN FARMS
Commwell Associates, 160
23-16, Kita Shinjuku 1-Chome, Shinjuku-Ku
Tokyo, Japan
Mr. Yuji Nagi, Manager
Phone: 03-363-3039
FAX: 03-369-5153

PAPAYA ADMINISTRATIVE COMMITTEE
Koyo Advertising, Ltd.
11-8, Sekiya-cho, Adachi-ku
Tokyo, Japan
Akira Shigesono, Director
Phone: (03) 888-4224
FAX: (011-81-3) 888-3643

SUNKIST PACIFIC LTD.
Toyo Recording Building
5-19 Akasaka 4-Chome, Minato-ku
Tokyo 107, Japan
Ryo Shimizu, Sr. Managing Director
Phone: (81-3) 586-8137
Telex: 24632, SKNIHON
FAX: (81-3) 588-1398

USA DRY PEA AND LENTIL COUNCIL, INC.
3-3-17, Kudan Minami, Chiyoda-ku
Tokyo 102, Japan
Katsunari (Katsi) Toyoda, East Asian Representative
Phone: (81-3) 265-1986
Telex: J24735 TOINSALE
FAX: (81-3) 263-1720

USA POULTRY & EGG EXPORT COUNCIL
6th Floor, Tameike Tokyu Building
1-14, Akasaka 1-Chome, Minato-ku
Tokyo 107, Japan
Hideaki Hirai, Director
Phone: 03 583-2167
Cable: INSTAMPOIND
Telex: ATOTOKYO J29180
781-29180 MEFPEIA J
FAX: 03-505-6710

U.S. FEED GRAINS COUNCIL
6th Floor, Tameike Tokyu Building
1-14, Akasaka 1-Chome, Minato-ku
Tokyo 107, Japan
George Urda, Country Director
Phone: (011-81-3) 505-0601
Telex: J29180 ATOTOKYO
FAX: (011-81-3) 505-6710

U.S. HONEY BOARD
Akira Nagashima, Asahi Agency
2 Takachiho Building, 2nd Floor
1-6-9 Shiba-Daimon, Minato-ku
Tokyo 105, Japan
Phone: (81-3) 438-3361
Telex: 242-3497 MKTTYO J
FAX: (81-3) 438-3672

U.S. MEAT EXPORT FEDERATION
6th Floor, Tameike Tokyu Building
1-14, Akasaka 1-Chome, Minato-ku
Tokyo 107, Japan
Susumu Harada, Japan Director
Phone: (03) 584-3911
Telex: 781-29180 MEF PEIA
FAX: (813) 505-6710

U.S. POTATO BOARD
AIOS Gotanda Building, Room 401
1-10-7, Higashi-Gotanda, Shinagawa-ku
Tokyo 141, Japan
Noriko Fukuchi, Director
Phone: (03) 440-8491
FAX: (03) 440-8489

JAPAN (CONTINUED)

U.S. WHEAT ASSOCIATES, INC.
CALIFORNIA RAISIN ADVISORY BOARD
Tameike Tokyu Building, 8th Floor
1-14, Akasaka 1-Chome, Minato-ku
Tokyo 107, Japan
Robert P. Bratland, Vice President
Toshio Hannya, Assistant Director
Phone: (011-81-3) 582-7911
Telex: 26264, USWHEAT J
FAX: (03) 582-7915

WESTERN WOOD PRODUCTS ASSOCIATION
Tameike Tokyu Building, 7th Floor
1-14, Akasaka 1-Chome, Minato-ku
Tokyo 107, Japan
Ikuo Yamaguchi
Phone: (011-81-3) 589-1320
Telex: J29180 ATOTOKYO
International FAX: (011-81-3) 505-6710

KOREA

AMERICAN SOYBEAN ASSOCIATION
Press Center, 8th Floor
25, Taepyungro 1-Ka, Chung-ku
Seoul, Korea
Dr. Kyung Lee, Director - Korea
Phone: (011-82-2) 738-7056
Telex: 787-22276 ASASELK22276
FAX: (011-82-2) 736-5501

CALIFORNIA AVOCADO COMMISSION
c/o ATO Am Embassy
63, 1-Ka, Eulchi-ro, Chung-ku
Seoul, Korea
Lan John , Representative
Phone: (82-2) 774-1013
FAX: (82 2) 752-5626

CALIFORNIA RAISIN ADVISORY BOARD
561-30, Sinsa-dong, Kangnam-gu
Seoul, Korea
Y.G. Kim
Phone: 822-549-8683
FAX: 822-540-0533

FLORIDA DEPARTMENT OF CITRUS
Jong-Kook Park
Room 402, Union Building
961-3, Daech 13-Oong, Kangnam-ku
Seoul, Korea
Phone: (822) 561-2321
(822) 549-8831
FAX: (822) 561-2322

NATIONAL RENDERERS ASSOCIATION, INC.
Kwangwhamoon
P.O. Box 455
Seoul, Korea
Kwan Yong Kang, Country Director
Phone: (02) 778-9116
(02) 732-2601, ext. 4555
FAX: (02) 774-8240
Telemail: NRASEL

U.S. FEED GRAINS COUNCIL
3rd Floor, USIS Building
63 Ulchi-Ro 1-Ka, Chung-ku
Seoul, Korea
Or. Young In Park, Director
Phone: (011-82-2) 752-2306
Telex: 25823 SOLATO
Cable: FEEDGRAINCO
FAX: (011-82-2) 774-3087

U.S. WHEAT ASSOCIATES, INC.
c/o Agricultural Trade Office
American Embassy
63 Euljiro 1-Ka, Chung-ku
Seoul, Korea
Eul Byong Yoon, Director
Phone: (011-82-2) 732-2601 ext. 4294
Telex: 25823, SOLATO K
FAX: (011-82-2) 774-9352

WINE INSTITUTE
Room 401, Choon Gok Building, #561-30
Sinsa-dong, Kangnam-gu
Seoul, Korea
Y.G. Kim
Phone: (82-2) 549-8683
(82-2) 549-0591
FAX: (82-2) 540-0533

MALAYSIA

CALIFORNIA RAISIN ADVISORY BOARD
Ogilvy & Mather
SDN BHD, 5th Floor
WISMA MCIS
Jalan Barat
46200 Petaling Jaya, Malaysia
Maragret Khoo
Phone: 756-5477
Telex: OGLVEX MA 37346
FAX: 755-4572

WASHINGTON APPLE COMMISSION
Rohaiza Hashim
Ria Communications
245-M (Mezzanine)
Jalan Tun Jambanthan
50470 Kuala Lumpur, Malaysia
Phone: (03) 230-6550
FAX: (60) 3230-6550

MEXICO

AMERICAN SOYBEAN ASSOCIATION
Rio Sena No. 26
Colonia Cuauhtemoc, Mexico, O.F. 06500
Or. Kenneth Shwedel
Phone: (011-52-5) 566-9490 or (905) 566-9490
Telex: 23 7407461 SOYA UC

U.S. FEED GRAINS COUNCIL
Ave. De Las Fuentes, #41A
Piso 10
Lomas De Tecamachalco 53950
Naucalpan, Estado de Mexico
Ricardo Celma, Country Director
Phone: (905) 294-0320
(011-52-5) 294-0320
Telex: 1763262 USFGCME
FAX: (011-1-905) 294-2599

MOROCCO

U.S. WHEAT ASSOCIATES, INC.
18 Rue Colbert 10 Eme Etage
Casablanca 01, Morocco
John Howard, Regional Director
Phone: (011-21-2) 31-48-96
Telex: 24727 USWHEAT M

NETHERLANDS

NATIONAL PEANUT COUNCIL OF AMERICA
World Trade Center, Rotterdam
Beursplein 37, Suite 1466
P.O. Box 30116
3001 O.C. Rotterdam, Netherlands
W.F. Hennink, Senior Executive Advisor
Phone: (33 10) 405-1144
Telex: 23229
FAX: (31 10) 405-4400

U.S. WHEAT ASSOCIATES, INC.
Hofplein 33
3011 AJ Rotterdam, The Netherlands
Ronald G. Fraase, Vice President
Henry Stevens, Director of Technical Services
John Howard, Assistant Regional Director
Phone: (011-31-10) 413-9155
Telex: 24673, USWHT NL

WASHINGTON APPLE COMMISSION
World Trade Center
Beursplein 37, Room 574
P.O Box 30079
3001 DB Rotterdam, Netherlands
O.L. "Dave" Wooton,
European Promotion Director
Phone: (31 10) 414-9019
Telex: 27236 WAPLC
FAX: (31 10) 414-0932

NEW ZEALAND

CALIFORNIA RAISIN ADVISORY BOARD
1/21 Montgomery Avenue
Rothesay Bay, Auckland 10, New Zealand

NIGERIA

U.S. FEED GRAINS COUNCIL
Number 1 King's College Road
Lagos, Nigeria
Wale Salami, Trade Servicing
Representative
Phone: (011-234-1) 634-864
(011-234-1) 633-651
Telex: 21670 USEMLA NG
FAX: (011-23-4) 161-9239

PANAMA

U.S. WHEAT ASSOCIATES, INC.
P.O. Box 6-9854
El Dorado, Panama
Rodolfo Rodriquez, Marketing Specialist
Phone: (011-50-7) 236731
(011-50-7) 236732
(011-50-7) 236762
Telex: 2032 USWHEAT PA

PHILIPPINES

CALIFORNIA RAISIN ADVISORY BOARD
U.S. WHEAT ASSOCIATES, INC.
P.O. Box 146, Makati Central Post Office
Room 602 Golden Rock Building
163 Salcedo St., Lesaspi Village
Makati, Metro Manila 3117, Philippines
Ronald R. Maas, Vice President
David Villanueva, Project Supervisor
Phone: (011-63-2) 818-4610
(011-63-2) 818-4619
Telex: 66981 USWHEAT PN
FAX: (011-63-2) 817-9742 (Eastern)

WASHINGTON APPLE COMMISSION
P.O. Box 532 Makati
Metro Manila, Philippines
Patrick C. Johnson, Asian Promotion
Director
Phone: (63-2) 87-4266
Telex: 22022 BFC(RCA) Attn: Fibex
FAX: (63-2) 815-0070

SAUDI ARABIA

CALIFORNIA CLING PEACH ADVISORY BOARD
CALIFORNIA RAISIN ADVISORY BOARD
OREGON-WASHINGTON-CALIFORNIA PEAR BUREAU
U.S. HONEY BOARD
WASHINGTON APPLE COMMISSION
P.O. Box 503
Jeddah 21421, Saudi Arabia
Saeed A. Masood, Marketing Director
Phone: (966-2) 631-8541
(966-2) 631-8558
Telex: 600510 CIRCLE SJ
FAX: (966-2) 631-8558

SINGAPORE

AMERICAN SOYBEAN ASSOCIATION
541 Orchard Road, 1103 Liat Towers
Singapore 0923
Phone: (011-65) 737-6233 or 737-6561
Telex: 23-7407-820 BEAN UC

CALIFORNIA CLING PEACH ADVISORY BOARD
CALIFORNIA PRUNE BOARD
CALIFORNIA RAISIN ADVISORY BOARD
CALIFORNIA TREE FRUIT AGREEMENT
WINE INSTITUTE
100 E-3 Pasir Panjang Road
2nd Storey, Lam Tong House
Singapore 0511
Richard Lieu, Director
Phone: 278-4711-212
Telex: 786-36542
FAX: (65) 473-6288

CALIFORNIA TABLE GRAPE COMMISSION
100 E-3 Pasir Panjang Road
2nd Storey, Lam Tong House
Singapore 0511
Richard Lieu
Phone: (65) 471-1212
Telex: 786-36542 (CAMBRT)
FAX: (65) 473-6288

FLORIDA DEPARTMENT OF CITRUS
100 E-3 Pasir Panjang Road
2nd Storey, Lam Tong House
Singapore 0511
Richard Lieu, Director, Trade Promotions
Phone: 65-471-1212
Panafax: 65-473-6288
Telex: RS 36542 CAMBRT

OREGON-WASHINGTON-CALIFORNIA PEAR BUREAU
Oglivy & Mather Public Relations Pte, Ltd.
1 Maritime Square
#11-10 World Trade Centre
Singapore 0409
Edwina Ong
Phone: (65) 278-7777
Telex: RS20461 PROM
FAX: (65) 278-0706

USA POULTRY & EGG EXPORT COUNCIL, INC.
541 Orchard Road, Suite 1504 Liat Towers
Singapore 0923
Margaret Say, Area Director
Phone: 737-1726
Telex: USATO RS33229
FAX: 65 732-8307

U.S. MEAT EXPORT FEDERATION
541 Orchard Road, Suite 1503 Liat Towers
Singapore 0923
Foo Meng Hian, Asian Representative
Phone: 733-4255
Telex: USATO RS 33229
FAX: 65-732-1977

U.S. POTATO BOARD
100 E-3 Pasir Panjang Road
2nd Storey, Lam Tong House
Singapore 0511
Richard Lieu, Director
Phone: 741-1212
Telex: RS36542 CAMBRT
FAX: 473-6288

U.S. WHEAT ASSOCIATES, INC.
541 Orchard Road, Suite 1502 Liat Towers
Singapore 0923
Timothy M. Oviatt, Vice President
Roy Chung, Baking Consultant
Loo Kai Soon, Noodle Consultant
Phone: (011-65) 737-4311
Telex: 25706
Cable: TRIWHT RS
FAX: (011-65) 733-9359

WASHINGTON STATE APPLE COMMISSION
McCann-Erickson, Singapore
360 Orchard Road
03-00 International Building
Singapore 0923
Phone: 737-9911
FAX: 737-1455

SPAIN

AMERICAN PLYWOOD ASSOCIATION
Opalo 30, Pozuelo De Alarcon
28023 Madrid, Spain
Ignacio Martinez Elcoro
Phone: (011-341) 352-4484
FAX: (011-341) 352-3500

AMERICAN SOYBEAN ASSOCIATION
Juan Alvarez Mendizabol #3, 3º
Madrid 28008, Spain
Arno Partner, Director
Phone: (011-34-1) 542-2900 or 542-6212
Telex: 831-46008 SOYAE
FAX: (011-34-1) 542-6123

SWITZERLAND

RICE COUNCIL FOR MARKET DEVELOPMENT
Weinbergstrasse 48
8006 Zurich, Switzerland
Daniel Tuescher, Director, European & Middle East
Phone: (011-411) 252-4010
Telex: (845) 817773 RICE CH
FAX: (011-411) 252-3102

SUNKIST (EUROPE) S.A.
Rue de Valentine 29
Ch-1004 Lausanne, Switzerland
Paul Dutly, Finance Manager
Phone: (41-21) 224-8004

TAIWAN

AMERICAN SOYBEAN ASSOCIATION
Room 603 Kwang Wu Building
386, Tun Hua South Road
Taipei, Taiwan
Dr. Steve Chen, Director - Taiwan
Phone: (011-886-2) 781-2110 or 781-5880
Telex: 785-19422 USBEANS
FAX: (011-886-2) 711-6544

CALIFORNIA CLING PEACH ADVISORY BOARD
CALIFORNIA WALNUT COMMISSION
FLORIDA DEPARTMENT OF CITRUS
OREGON-WASHINGTON-CALIFORNIA-PEAR BUREAU
WASHINGTON STATE APPLE COMMISSION
WINE INSTITUTE
Steven Chu & Associates
5th Floor #3-3 Lane 27
Chung Shan North Road, Section 2
Taipei, Taiwan
Steven Chu
David Lin
Phone: (886-2) 523-5893
Telex: 36896 CPABTPE
FAX: (886-2) 581-5244

CALIFORNIA KIWIFRUIT COMMISSION
CALIFORNIA RAISIN ADVISORY BOARD
NORTHWEST CHERRY GROWERS
2nd Floor, #4, Lane 106
I-Tung Street
Taipei, Taiwan
Steven Chu
Phone: (886-2) 565-1246
(886-2) 565-1247
(886-2) 563-9033
Telex: 26896 CPA8TPE
FAX: (886-2) 521-0674

CALIFORNIA PRUNE BOARD
2nd Floor, #4 Lane 106
I-Tung Street
Taipei, Taiwan
Steven Chu
Phone: (886-2) 565-1246
FAX: (886-2) 565-0674

CALIFORNIA TABLE GRAPE COMMISSION
Steven Chu & Associates
5th Floor #3-3 Lane 27
Chung Shan North Road, Section 2
Taipei, Taiwan
Phone: (886-2) 523-5893
Telex: 78526896 CPA8TPE
FAX: (886-2) 581-5244

CALIFORNIA TREE FRUIT AGREEMENT
U.S. POTATO BOARD
2nd Floor, #4 Lane 106
I-Tung Street, Taipei, Taiwan
Steve Chu
Phone: (886) 2-5D8-1246
FAX: (886) 2-5D8-0674

U.S. FEED GRAINS COUNCIL
7th Floor, 157 Nanking East Road
Section 2
Taipei, Taiwan
C.M. Lynn, Country Director
Phone: (011-886-2) 5D8-0176
(011-886-2) 507-54D1
Cable: USFEED
Telex: 14794 USFEED
FAX: (011-886-2) 502-4851

U.S. WHEAT ASSOCIATES, INC.
2D2 Chen Shin Building
3-3, Lane 27 Chung Shan, North Road, Section 2
Taipei 105, Taiwan
K.H. Lu, Director
Phone: (011-886-2) 521-1144
Telex: 25458 USWHEAT
FAX: (011-886-2) 521-1568

THAILAND

WASHINGTON APPLE COMMISSION
Ra-Kahng
117/4 Sol Sama Han
Sukhumvit Soi 4
Bangkok 10010, Thailand
David Bell
Phone: (66) 250-1855
FAX: (66) 258-1454

TURKEY

U.S. FEED GRAINS COUNCIL
Yeni Asir Is Hani
Gazi Osmanpasa Bulvari No. 3/8
35210 Izmir, Turkey
Terrance Vorachek, Regional Director,
Middle East
Phone: (011-90-51) 251519
(011-90-51) 258698
Telex: 53231 USFC TR
FAX: (011-90-51) 255-297

UNITED KINGDOM

AMERICAN HARDWOOD EXPORT COUNCIL
101 Wigmore Street
London, W1H 9AB, England
Michael Buckley, European Director
Phone: (011-44-1) 629-3771
Telex: 296009 USAGOF
FAX: (011-44-1) 493-5526

AMERICAN PLYWOOD ASSOCIATION
101 Wigmore Street
London, W1H 9AB, England
Raymond C. Mitzner, Managing Director, International Markets, European Division
Francis R. Tighe, U.S. Market Manager
Phone: (011-44) 1-629-3437
FAX: (011-44) 1-495-4554
Telex: 296009 USAGOFG

CALIFORNIA AVOCADO COMMISSION
FLORIDA DEPARTMENT OF CITRUS
101 Wigmore Street
London, W1H 9AB, England
Ian Walker, Promotions Manager
Norma Glaiman, Office Manager
Phone: (44-1) 493 4241
FAX: (44-1) 493 5526

CALIFORNIA PRUNE BOARD
CALIFORNIA WALNUT COMMISSION
202 Fulham Road
London, SW10 9NB, England
Mark Dorman, Marketing Director
Phone: (01) 351-0446
(01) 351-1446
FAX: (01) 823-3510

CALIFORNIA RAISIN ADVISORY BOARD
101 Wigmore Street
London, W1H 9AB, England
Norma Glaiman, Office Manager
Ian Walker, Promotions Manager
Phone: (01) 493 4241
Telex: 296009 USAGOF

CALIFORNIA TABLE GRAPE COMMISSION
OREGON-WASHINGTON-CALIFORNIA-PEAR-BUREAU
Beacon Cottage
Bimport, Shaftesbury
Dorset, SP7 8BA, England
Colin Paul
Phone: (44-7) 475-2750
Telex: 851-41671 TCS G
FAX: (44-7) 475-1019

COTTON COUNCIL INTERNATIONAL
239 Old Marylebone Road
London, NW1 5QT, England
Geoffrey H. Audas, Deputy Director-Trade Servicing
Levinia Carey, Deputy Director-Promotions
Phone: (01) 402-0029
Telex: 650-317-2504 MCI
FAX: (01) 724-8979

NATIONAL PEANUT COUNCIL OF AMERICA
101 Wigmore Street
London, W1H 9AB, England
Hilton P. Settle, Director, European Operations
Louise McKerchar, Marketing Assistant
Phone: (44-1) 491-0061
Telex: 296009
FAX: (44-1) 493-5526

NATIONAL RENDERERS ASSOCIATION, INC.
101 Wigmore Street
London, W1H 9AB, England
Julie Brace, Director, Europe, Middle East and Africa
Phone: (44-1) 493-1546
(44-1) 493-1547
FAX: (44-1) 493-5526
Telex: 851 296009 USAGOF
Telemail: NRALON/NRAINC

NORTHWEST CHERRY GROWERS
Yew Tree Cottage, Halland
Lewes, Sussex, BN8 6PW, England
Colin Paul, European Representative
Phone: 082-584285
Telex: 87515 WISCOG

SOUTHERN FOREST PRODUCTS ASSOCIATION
WESTERN WOOD PRODUCTS ASSOCIATION
101 Wigmore Street, 5th Floor
London, W1H 9AB, England
Robert Kincaid
Phone: (011-44) 1 493-6430
Telex: 296009 USAGOF
FAX: (011-44) 1 493-5526

SUNKIST (EUROPE) S.A.
101 Wigmore Street
London, W1H 9AB, England
Norma Glaiman
Phone: (44-1) 409-2224
Telex: 296009 USAGOF
FAX: (44-1) 493-5526

USA DRY PEA AND LENTIL COUNCIL, INC.
c/o Klinge Chemicals Ltd.
7 Albion Way
Kelvin Industrial Estate
East Kilbridge, Glasgow G75 0SL,
Scotland, United Kingdom
Nigel Murray, United Kingdom Representative
Phone: (44-355) 2-38464
Telex: 776217
FAX: (44-355) 2-64328

UNITED KINGDOM (CONTINUED)

WASHINGTON APPLE COMMISSION
18 Violet Close
Cambridge, CB1 4YW, England
George Smith, United Kingdom
Promotion Director
Phone: (44-223) 411366
Telex: 81417 INNCEN G
FAX: (44-223) 411366

WINE INSTITUTE
Grey Advertising
215-227 Great Portland Street
London, W1N 5HH, England
Frank Cockman
Phone: 44-1-636-3399
FAX: (44-1) 637-7473

GCI Sterling Public Relations
1 Chelsea Manor Gardens
London, SW3 5PN, England
Sue Beard
Phone: (44-1) 351-2400
FAX: (44-1) 352-6244

VENEZUELA

AMERICAN SOYBEAN ASSOCIATION
Centro Plaza, Torre C
Piso 18, Avenida Francisco de Miranda
Los Palos Grandes, Caracas 1062, Venezuela
Dr. Jose Felix Chavez, Director, South America
Phone: (011-58-2) 283-2329 or 283-7566
Telex: 395-29119 USATO VC

U.S. FEED GRAINS COUNCIL
Centro Plaza, Torre C
Piso 18 Avenida Francisco de Miranda
Los Palos Grandes, Caracas 1060, Venezuela
Manuel Rodriguez, Associate Director
Phone: (011-58-2) 283-3108
(011-58-2) 283-3399
(011-58-2) 283-5021
Telex: 29119 USATO VC
FAX: (011-58-2) 284-5412

U.S. MEAT EXPORT FEDERATION
Centro Plaza, Torre C
Piso 19, Avenida Francisco de Miranda
Los Palos Grandes, Caracas 1060, Venezuela
Gerardo Perez, Latin America/Caribbean
Representative
Homero Recio, Western Hemisphere
Director-Denver Office
Phone: 283-3090
Telex: 29119 USATO VC

The Home and Overseas lists were prepared by Alicia Smith. The lists reflect confirmation letters received by December 1, 1989. For revisions, please contact Alicia Smith on (202) 382-9179 or send information to:

Foreign Agricultural Service
Marketing Programs Division
Room 4932-S
Washington, D.C. 20250-1000